

Address of Registered office:

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Website : www.ntinga.org.za

TERMS OF REFERENCES

For

EXPRESSION OF INTEREST (PARTNERSHIPS)

Address:

Old Government Printers
No.5 Textile Street
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Mthatha; 5100
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1. NTINGA O.R. TAMBO DEVELOPMENT AGENCY BACKGROUND

Ntinga O.R. Tambo Development Agency SOC Ltd is a municipal entity of the O.R. Tambo District Municipality, registered as a State Owned Company. The entity is mandated to carry out the following activities:

- i) Socio-economic development with special focus on agriculture agro-processing, manufacturing and oceans economy.
- ii) Fresh produce markets and abattoirs, and
- iii) Any other activity agreed upon with the parent municipality, provincial and national government and the private sector (any other related function, in partnership with either Public or Private Sector)".

2. PROJECT BACKGROUND

Ntinga O.R. Tambo Development Agency SOC LTD invites registered, qualified and experienced entities in their fields to submit proposals for Expression of Interest (EOI-3) in Strategic Partnership with Ntinga O.R. Tambo Development Agency SOC Ltd.

3. SCOPE OF WORK

Ntinga O.R. Tambo Development Agency SOC Ltd is seeking Strategic partners to assist in the execution of its mandate. After a qualification and selection process, entities/ businesses will be appointed for possible collaboration with Ntinga business units such as the Fresh Produce Market, Mzikantu Red Meat Abattoir and Adam Kok Farms. The Development Agency will prioritize partners with their own capital as partners in various strategic areas and or those who have capacity to fundraise.

3.1 KFPM:

- a) Partners in establishment of Restaurant/ Wholesale in front of the market building,
- b) Fund raising for provision of training and skills development of local farmers including , Banana producers in the coastal belt of O.R. Tambo, and High Value Crops such as tomatoes, peppers, onions in O.R. Tambo District Municipality,
- c) Private partner in provision of bulk cold storage infrastructure expansion and usage,

- d) Building of agro-processing facility for Fruit and Vegetables (e.g. fruit juice, canned fruit and vegetables, jam),
- e) Alternative Energy Solutions for the Kei Fresh Produce Market
- f) Partnership in marketing and rebranding of Kei Fresh Produce Market.
- g) Leasing of space and facilities.

NB...!!!! Each

3.2 ABATTOIR:

- a) Supply the abattoir with livestock (Cattle, Sheep and Pigs) for slaughter.
- b) Partners in the establishment of organic manure using abattoir by products.
- c) Partners in tannery business that can be supplied with Hides and Skins.
- d) Partnership in the establishment of a deboning facility.
- e) Partners in marketing of abattoir products and services.

3.3 ADAM KOK:

- a) Revitalization and Expansion of Orchard (Apples and Peaches),
- b) Beef cattle marketing in rural areas (Ifandesi),
- c) Hydroponics/tunnel production infrastructure to produce high value crops on 5Ha of land
- d) Pig production for the supply of the abattoir.
- e) Feed production initiatives (Dryland yellow maize grain production on 100Ha of land.)
- f) Alternative Energy Solutions for the Adam Kok Farms

3.4 IKHWEZI DAIRY FARM

- a) Establishment of a piggery.
- b) Establishment of a sheep feedlot.
- c) Tunnels for high value crops.
- d) Milk processing facility.

3.5 PROPERTY DEVELOPMENT

Strategic partnership for property development in the OR Tambo District in respect of the following:

- a) Investment and Equity opportunities; Management of Ntinga Property in building and infrastructure development.
- b) Partnership in property management

3.6 PROGRAM & PROJECT MANAGEMENT

- a) Training and Skills Development Initiatives/Programs
- b) Resource Mobilization in support of the Ntinga Mandate

3.7 ENTERPRISE DEVELOPMENT

- a) Incubation programmes
- b) Strategic support to Start-ups

4. COVER PAGE

4.1 The cover page must clearly indicate the interested party (ies) name and country of incorporation, company registration number as well as the income tax number/s. This page must also indicate the category under which the interested party wants to collaborate with Ntinga. E.g.

4.1.1 Fresh Produce Market,

4.1.2 uMzikantu Red Meat Abattoir, and

4.1.3 Adam Kok Farms.

4.1.4 Ikhwezi Dairy Farm.

4.1.5 Property Development

4.1.6 Program and Project Management Office Proposal

4.1.7 Innovative Proposal for the SMME Development

5. SCHEDULE

5.1 The following information must be included under schedule 1:

5.1.1 Executive summary of the interested party(ies) group structure and brief summary of why interested parties) are best placed to be Ntinga Strategic Partners.

5.1.2 General details including company name, registration number, physical and postal address, contact person and contact details.

5.1.3 Details of Management of the interested party(ies) especially those who will actively participate in the implementation of the Strategic Partnership.

5.1.4 Detailed breakdown of the Organogram of the interested party(ies) including detailed BBBEE status of all parties referred thereto.

5.1.5 Detailed information of the Shareholders/ beneficiaries of the Business (including their names and contact details.

5.1.6 Valid Tax Clearance certificates must be attached,

5.1.7 If applicable, BBBEE certificates must be submitted with sworn affidavit or verified by SANAS accredited verification agency.

5.1.8 Latest annual financial statements must also be submitted.

6. CONDITIONS

6.1 Ntinga O.R. Tambo Development Agency reserves the right to collaborate with a purely empowerment company or on condition that a joint venture with an empowerment company is formed.

6.2 Ntinga O.R. Tambo Development Agency further reserves the right to negotiate with one / more potential and or interested partners at any time without any prior notice to any other interested party.

6.3 Ntinga O.R. Tambo Development Agency further reserves the right, without advance notice, to change the procedure for responding to the EOI or to terminate the process or any negotiations related thereto at any time prior to the entry into of any related binding agreements.

7. Evaluation of Proposals:

7.1 Proposals will be evaluated; adjudicated and awarded Quality Based Selection.

7.2 All responses will be evaluated on functionality criteria detailed in Annexure EOI B attached:

7.3 Bidders who fail to score 70 points will not eligible for further evaluation.

NOTE: Ntinga O.R. Tambo Development Agency SOC Ltd

Website Please visit <http://www.ntinga.org.za>

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